# Case Study - Agarwal Packers And Movers Ltd.





AGARWAL PACKERS AND MOVERS LTD.®

World Book of Records (UK) Holder &

Limca Book of Records Holder

# **Key Facts**

- 182 Countries Served
- 17.45 Lac Customers
- 1000+ Vehicles
- 100+ Branches
- 6000+ Manpower
- 5000+ Containers
- 15 Lac Sq.Ft. Warehouses

### **ABOUT OUR CLIENT**

Largest mover of household goods in India acknowledged by "Limca Book of Records"

Agarwal Packers and Movers Ltd is a globally recognized logistics company since 1987, for imparting excellent services in packing and moving segments. Incepted by vision and hard efforts of Ramesh Agarwal and Rajender Agarwal, making the company today a proud Rs. 650 Crores business conglomerate which has a diversified interest in Aviation Logistics, Packing and Moving (nationally as well as internationally), Transportation, 3PL, Warehousing, Home Storage, Supply Chain, ODC Transportation, Cube-on-line Freight station and other related activities.

### CHALLENGES FACED BY OUR CLIENT

The company possesses 15 lac square feet of ultra-secure warehouses and 103 self-owned offices in various cities serving 1,264 destinations within India.

Some of their main concerns were:

- Employee discipline during working hours.
- Unaware of office opening and closing timing.
- Unaware if SoPs were being followed during loading and unloading of goods at warehouses.
- Critical areas not being monitored.



#### **MANAGED VSaaS SOLUTION**

Siloed management of disparate security, safety and operational systems leaves too many opportunities for error and ultimately creates unwanted and unnecessary inefficiency. Therefore, the only way to feasibly tackle a challenge of this scope and scale is to adopt a managed Video Surveillance-as-a-Service (VSaaS) solution i.e. ACTIVE **DETERRENCE**: uniting surveillance systems and enabling multiple levels of monitoring and control from a single reliable platform. This is where intelligent surveillance monitoring and control integration can offer real benefit.

#### **NEW AGE TECHNOLOGY**

The word surveillance comes from a French phrase for "watching over" (sur means "from above" and veiller means "to watch"). At Securens, with our award winning Monitoring Centre, we keep watch over your business and everything that matters the most to you. Peace of mind is a matter of choice!





#### SMART SURVEILLANCE TECHNOLOGY AT WORK FOR YOU

These challenges were similar to many organizations we have collaborated with in the past. Our well experienced solutions team effectively customized our solution ACTiAUDIT to cater to our client's needs and Standard Operating Procedures (SOP) while addressing every pain area, and was successfully deployed at Agarwal Packers warehouses in India.

ACTiAUDIT solution facilitates and shares with the client the entire video footage (24 hour timespan) of chosen camera(s), twice a month or as per required frequency. This video footage is meticulously audited for compliance purposes in strict adherence to our Service Level Agreement (SLA) with the client. Detailed reports and insights are visible on our ACTiAUDIT mobile application's dashboard and assist our clients in identifying shortcomings or gaps in their daily operations and provides intelligence to take corrective actions.

# CONNECTING YOUR BUSINESS TO THE SURVEILLANCE TECHNOLOGY RESOURCES YOU NEED

The potential benefits of eSurveillance include:

Business intelligence; timely reporting, investigation, and response to incidents; improved data quality; real-time live monitoring capabilities; reduced physical security guard costs; remote operability, visibility and flexibility; generation of automated alerts on a mobile dashboard; improved interoperability; standardization and portability.

India's highly acclaimed eSurveillance system **ACTIVE DETERRENCE** by Securens, is an enterprise IoT solution equipped with advanced sensors and AI capabilities which can prevent and protect businesses from financial loss / loss of life due to criminal activities or operational interruptions i.e. fire, gas leaks, theft, burglaries, pilferage, vandalism, unauthorized access etc.

## **CLIENT REVIEW**

We were looking for a solution that could identify any SoP related non-compliance at our offices and warehouses. ACTiAUDIT by Securens is a powerful tool that helped us identify many non-compliant incidents, on which corrective actions were taken leading to increased efficiency and productivity.

Ramesh Agarwal Chairman Agarwal Packers And Movers Ltd.



simplifying surveillance

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